SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY
3	4	5	6	7
10	11	12	13	14
17	18	19	20	21
24	25	26	27	28
31				

## **GET YOUR YEAR STARTED RIGHT**



YEARLY PLANNING TEMPLATE

SUNDAY	MONDAY	02	TUESDAY	03	WEDNESDAY 04
	MORNING ANNOUNG RESTOCK MACHINE	CEMENT	SOCIAL MED POST	IA	WEEKLY TEAM MEETING
THURSDAY 0	FRIDAY	06	SATURDAY	07	NOTES
SOCIAL MEDIA POST	RESTOCK				THINK ABOUT HOW YOU PLAN TO MARKET YOUR SPIRIT BOX:  • FLIERS • SOCIAL MEDIA • SALES

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	NOTES/ RESOURCES
	WEEK 1  VISIT TEAM  PORTAL AND  REVIEW ALL  RESOURCES	WEEK 1  REVIEW TEAM ROLES  REVIEW 5 PS OF MARKETING	WEEK 1 CREATE MARKETING FOR SEPTEMBER/ WRITE DOWN WEEKLY GOALS	WEEK 1  WRITE DOWN WEEKLY GOALS/BEGIN BRAINSTORMING HOLIDAY SALES/MARKETING	WEEKLY GOALS/ CREATE MARKETING FOR NOVEMBER & DECEMBER	WEEKLY GOALS/EVALUATE SEMESTER 1 AS A TEAM COMPARED TO YOUR GOALS	CONSIDER THEMED/ SEASONAL ITEMS EX: HAND SANITIZER DURING COLD SEASONS.
	WEEK2  READ SPIRIT BOX BLOG POSTS TO HELP YOU IN THE COMING YEAR	WEEK2  COMPLETE TEAM  VISION  WORKSHEET	CREATE A CONTINGENCY PLAN FOR YOUR SPIRIT BOX	WEEK2  HOLIDAY 1: HALLOWEEN	WEEK2  CREATE FINALS  THEMED  PRODUCTS/ MARKETING PLAN	WEEK2  PREP SPIRIT BOX  FOR WINTER  BREAK	BLOG LINK: VISION PLANNING CREATING SMART GOALS
ARIY	WEEK 3  BLOG LINK: 5 TIPS ON HAVING A SUCCESSFUL TEAM	WRITE SMART  GOALS TO  ACHIEVE VISION.	WEEK 3  FOOTBALL SEASON: THEMED APPAREL	WEEK 3  HOLIDAY 2: THANKSGIVING/ BLACK FRIDAY	WEEK 3 THANKSGIVING BREAK SALE	WEEK 3 WINTER BREAK	BLOG LINK: CONTINGENCY PLANNING
/EX	WEEK 4  BLOG LINK:  MACHINE TIP:  COIN CHEMISTRY	WEEK 4  FILL OUT CALENDAR FOR MARKETING	WEEK 4  ANALYZE PRODUCT SALES. WHAT IS DOING WELL? WHAT ISN'T?	WEEK 4  HOLIDAY 3: CHRISTMAS	WEEK 4 THANKSGIVING BREAK	WEEK 4 WINTER BREAK	BLOG LINK:  SECURING  SPONSORSHIPS  TO BRING IN MORE  REVENUE

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	NOTES/ RESOURCES
	WEEK 1 CREATE JANUARY MARKETING/ WEEKLY GOALS RESTOCK MACHINE	WEEK 1  CREATE FEBRUARY  MARKETING/ WEEKLY GOALS	WEEK 1  CREATE MARCH MARKETING/ WEEKLY GOALS	WEEK 1  CREATE APRIL  MARKETING/ WEEKLY GOALS	WEEK 1  CREATE PLAN FOR SUMMER AND GOALS FOR NEXT SCHOOL YEAR/WEEKLY GOALS	HELP YOU IN THE	ARE YOU WANTING TO GET ANOTHER SPIRIT BOX TO EXPAND? START THIS PROCESS BEFORE THE SCHOOL YEAR ENDS
	WEEK2 START PREPARING FOR SBE CERTIFICATION	WEEK2 PREPARE TRAINING DOCUMENTS FOR NEW TEAM	WEEK2 START TRAINING NEW TEAM MEMBERS	WEEK2  BLOG LINK:  5 TIPS ON  OVERCOMING  PRESENTATION  ANXIETY	WEEK2 END OF SCHOOL YEAR SALE	WEEK2  VISIT TEAM  PORTAL AND  REVIEW ALL  RESOURCES	BLOG LINK: HOW TO TRAIN A NEW TEAM
ARLY	WEEK 3  CREATE SEMESTER 2 GOALS FOR YOUR SPIRIT BOX	WEEK 3  CREATE PLAN FOR SPRING BREAK	WEEK 3 SPRING BREAK	WEEK 3  PREPARE FINALS  THEMED  PRODUCTS	WEEK 3  CONGRATS ON A GREAT YEAR!!!	WEEK 3  READ SPIRIT BOX BLOG POSTS TO HELP YOU IN THE COMING YEAR	BLOG LINK: BE YOUR SCHOOL'S EXCLUSIVE VENDING PROVIDER
YE/	WEEK 4  VALENTINES DAY  THEMED  PRODUCTS	WEEK 4 START SELECTION PROCESS FOR NEW TEAM MEMBERS	WEEK 4  START PROCESS OF GETTING NEW SPIRIT BOX IF TEAM DESIRES	WEEK 4  DECA	WEEK 4	WEEK 4  VISIT TEAM PORTAL AND REVIEW ALL RESOURCES	BLOG LINK:  10 WAYS TO FUND  YOUR NEXT SPIRIT  BOX, BEVERAGE  BOX, OR SNACK  BOX