

| SUNDAY 01 | MONDAY 02 | TUESDAY 03 | WEDNESDAY 04 |
| :---: | :---: | :---: | :---: |
|  | WEEKLY GOALS <br> MORNING ANNOUNCEMENT <br> RESTOCK MACHINE | SOCIAL MEDIA POST | WEEKLY TEAM MEETING |
| THURSDAY 05 | FRIDAY 06 | SATURDAY 07 | NOTES |
| SOCIAL MEDIA POST | RESTOCK MACHINE |  | THINK ABOUT HOW YOU PLAN TO MARKET YOUR SPIRIT BOX: <br> - FLIERS <br> - SOCIAL MEDIA <br> - SALES |


| JULY | A UGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | NOTES/ RESOURCES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WEEK 1 <br> VISIT TEAM PORTAL AND REVIEW ALL RESOURCES | WEEK 1 <br> REVIEW TEAM ROLES <br> REVIEW 5 PS OF MARKETING | WEEK 1 <br> CREATE <br> MARKETING FOR SEPTEMBER/ WRITE DOWN WEEKLY GOALS | WEEK 1 <br> WRITE DOWN WEEKLY GOALS/ BEGIN bRAINSTORMING holiday SALES/MARKETING | WEEK 1 <br> weekly goals/ CREATE MARKETING FOR NOVEMBER \& DECEMBER | WEEK 1 <br> WEEKLY <br> goals/EVALUATE SEMESTER 1 AS A team compared TO YOUR GOALS | CONSIDER <br> THEMED/ SEASONAL ITEMS EX: HAND SANITIZER DURING COLD SEASONS. |
| WEEK2 <br> READ SPIRIT BOX BLOG POSTS TO HELP YOU IN THE COMING YEAR | ```WEEK2 COMPLETE TEAM VISION WORKSHEET``` | WEEK2 <br> CREATE A CONTINGENCY PLAN FOR YOUR SPIRIT BOX | WEEK2 <br> HOLIDAY 1: HALLOWEEN | WEEK2 <br> CREATE FINALS <br> THEMED PRODUCTS/ MARKETING PLAN | WEEK2 <br> PREP SPIRIT BOX FOR WINTER BREAK | BLOG LINK: <br> VISION PLANNING <br> CREATING SMART GOALS |
| WEEK 3 <br> BLOG LINK: <br> 5 TIPS ON HAVING <br> A SUCCESSFUL <br> TEAM | WEEK 3 <br> WRITE SMART GOALS TO ACHIEVE VISION. | WEEK 3 <br> FOOTBALL <br> SEASON: THEMED APPAREL | WEEK 3 <br> HOLIDAY 2: <br> THANKSGIVING/ BLACK FRIDAY | WEEK 3 <br> THANKSGIVING BREAK SALE | WEEK 3 <br> WINTER BREAK | BLOG LINK: <br> CONTINGENCY <br> PLANNING |
| WEEK 4 <br> BLOG LINK: <br> MACHINE TIP: <br> COIN CHEMISTRY | WEEK 4 <br> FILL OUT CALENDAR FOR MARKETING | WEEK 4 <br> ANALYZE PRODUCT SALES. WHAT IS DOING WELL? WHAT ISN'T? | WEEK 4 <br> HOLIDAY 3: CHRISTMAS | WEEK 4 <br> THANKSGIVING BREAK | WEEK 4 <br> WINTER BREAK | BLOG LINK: <br> SECURING <br> SPONSORSHIPS TO BRING IN MORE REVENUE |


| J ANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | NOTES/ RESOURCES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WEEK 1 CREATE JANUARY MARKETING/ Weekly goals RESTOCK MACHINE | WEEK 1 <br> CREATE FEBRUARY MARKETING/ WEEKLY GOALS | WEEK 1 <br> CREATE MARCH MARKETING/ WEEKLY GOALS | WEEK 1 <br> CREATE APRIL MARKETING/ WEEKLY GOALS | WEEK 1 <br> CREATE PLAN FOR SUMMER AND GOALS FOR NEXT SCHOOL year/weekly goals | WEEK 1 <br> READ SPIRIT BOX BLOG POSTS TO HELP YOU IN THE COMING YEAR | ARE YOU WANTING to Get Another SPIRIT BOX TO EXPAND? START THIS PROCESS BEFORE THE SCHOOL YEARENDS |
| WEEK2 <br> START PREPARING FOR SBE CERTIFICATION | WEEK2 <br> PREPARE TRAINING DOCUMENTS FOR NEW TEAM | WEEK2 <br> START TRAINING NEW TEAM MEMBERS | WEEK2 <br> BLOG LINK: <br> 5 TIPS ON OVERCOMING PRESENTATION ANXIETY | WEEK2 <br> END OF SCHOOL YEAR SALE | WEEK2 <br> VISIT TEAM PORTAL AND REVIEW ALL RESOURCES | BLOG LINK: <br> HOW TO TRAIN A NEW TEAM |
| WEEK 3 <br> CREATE SEMESTER 2 GOALS FOR YOUR SPIRIT BOX | WEEK 3 <br> CREATE PLAN FOR SPRING BREAK | WEEK 3 SPRING BREAK | WEEK 3 <br> PREPARE FINALS <br> THEMED <br> PRODUCTS | WEEK 3 <br>  <br>  | Week 3 <br> READ SPIRIT BOX BLOG POSTS TO HELP YOU IN THE COMING YEAR | BLOG LINK: <br> BE YOUR SCHOOL'S <br> EXCLUSIVE <br> VENDING PROVIDER |
| WEEK 4 <br> VALENTINES DAY <br> THEMED PRODUCTS | WEEK 4 <br> START SELECTION PROCESS FOR NEW TEAM MEMBERS | WEEK 4 <br> START PROCESS OF GETTING NEW SPIRIT BOX IF TEAM DESIRES | WEEK 4 <br> 睤笭C | WEEK 4 | WEEK 4 <br> VISIT TEAM PORTAL AND REVIEW ALL RESOURCES | BLOG LINK: <br> 10 WAYS TO FUND YOUR NEXT SPIRIT BOX, BEVERAGE BOX,OR SNACK BOX |

